

Consultant Stakeholder Engagement

Impact Europe is the investing for impact network. We gather capital providers (impact funds, foundations, corporate social investors, banks, public funders) to increase prosperity and social progress for all, fix inequalities and injustices and preserve the planet. Together, we rally people, capital and knowledge to accelerate, scale and safeguard impact.

1. Background and Context

Impact Europe is the investing for impact network. We gather capital providers (impact funds, foundations, corporate social investors, banks, public funders) to increase prosperity and social progress for all, fix inequalities and injustices and preserve the planet. Together, we rally people, capital and knowledge to accelerate, scale and safeguard impact.

Impact Europe is implementing social economy ecosystem building activities in the neighbouring EU countries. Impact Europe is strengthening its market development activities in the MENA region through its EU funded project “Impact Together.” The project is operating in the following countries: Algeria, Morocco, Tunisia, Egypt, Palestine, Jordan and Lebanon with exchanges and engagement in European countries. Through the project we would like to grow the impact community and mobilize more impact capital across the region. To achieve that we are building both the national ecosystem for impact investment as well as regional engagement on the topic of impact investment, especially among potential impact investors.

To further develop our activities in the MENA region IMPACT EUROPE is looking for a consultant to support the development of engagement strategy on the topic of impact investment in the Gulf countries. The engagement with investor communities and resource mobilization are strictly connected with the Impact Together project objectives on stakeholders’ engagement and sustainability of the results of the project.

The selected consultant will work with IMPACT EUROPE, Project Team and Market Building Lead to identify and engage potential partners in supporting development of the impact ecosystem in relevant project countries and at the regional level. In addition to that the consultant will facilitate discussions to establish regional partnerships built on the knowledge exchange and mutual education. The selected

consultant will be expected to deliver activities and agreed deliverables through online work, physical meetings, and potential travel in the region during contracting period.

All outputs (physical and intellectual) of the contract will remain the property of IMPACT EUROPE. The selected partner should be aware this project is being delivered alongside a larger Impact Together! project led by IMPACT EUROPE across MENA and Levant region and the following countries: Algeria, Morocco, Tunisia, Egypt, Jordan, Palestine and Lebanon. Any outputs may be shared amongst this wider project team and where agreed.

2. Objective of the Assignment

The objective of the assignment is to support Impact Europe team in identifying and cultivating the relationships across the region that will potentially serve the financial and organizational sustainability of the project outcomes and enable growth of their activities across the region. The work of the consultant will contribute to further development of the social entrepreneurship and impact investment ecosystem in the countries where Impact Together project is operating.

This consultancy aims to support the development meaningful partnerships between IMPACT Europe and impact ecosystem counterparts in the GCC to create pathways for mutual education and awareness raising on impact and social entrepreneurship.

3. Key Responsibilities

- support in engagement with local impact investors across the GCC countries in close collaboration with Impact Europe team. Example of activities include: hosting of events and workshops where agreed
- resource mobilization activities to identify potential supporters of the activities across the region. Example: pipeline of prospects for resource mobilization
- building meaningful partnerships with local impact ecosystem actors and governments as the foundations for future collaboration between impact communities across the region. Example: engagement with local stakeholders towards potential collaboration across related themes – impact measurement, impact finance, stakeholders' engagement, and others.

4. Deliverables

The consultant will be responsible for delivering the following:

1. Timeline and scope of activities to be undertaken within the duration of the consultancy developed in cooperation with Impact Europe team.
2. Status report at the opening of the engagement and regular progress reports.
3. Agreed target for engagement pipeline of ecosystem actors and potential supporters for the activities across the region (i.e. no. of collaboration agreements signed).

4. Agreed number of events/other engagements organized in GCC.

Final deliverables for the services will be concluded with the consultant as part of the engagement process within the 7 days from starting the contract.

Consultant will formulate plan of activities and deliverables in close cooperation with Impact Europe, based on the targets and objectives of the Impact Together project.

5. Duration of the Assignment

The assignment will be conducted over a period from **February 15 through December 30, 2026**. Impact Europe is offering 30 days for initial engagement for a consultant with a possibility to extend, depending on the achievement of the agreed results. Key milestones and deadlines will be agreed upon with the selected consultant.

Should the Impact Europe be satisfied with the performance and deliverables of the selected consultant, Impact Europe can extend both the remuneration and the duration of the engagement with the provider for similar assignments for up to three years within the scope of other projects implemented by Impact Europe.

6. Required Qualifications and Experience

The consultant should meet the following criteria:

1. Education:

- A Master's degree in international development, international relations, business administration, sustainability, or a related field.
- business education or MBA will be an asset

2. Experience:

- previous experience in working and engaging investor communities, business angel networks and other relevant stakeholders in the GCC;
- relevant experience in facilitating communities of various nature and stakeholders' engagement in the Arab world and/or Levant;
- experience in working across multicultural environment;
- ability to work in a co-creative manner with the team of Impact Europe and the partners in the countries;
- business education or

3. Skills:

- Excellent analytical and organizational skills.
- Excellent problem-solving skills to identify challenges and develop effective solutions.
- Strong communication and interpersonal skills to facilitate discussions, and coordinate with various stakeholders.
- Strong written and verbal communication skills in English.
- Ability to work independently and deliver quality outputs within agreed deadlines.
- Experience in training or capacity-building activities is an asset.

7. Application Process

Interested consultants should submit the following documents:

1. A detailed CV, including a list of previous consultancy projects related to relevant community engagement activities and investors' engagement
2. A proposed draft methodology and work plan for the assignment, with particular focus on engagement in GCC countries (max. 2 pages)
3. Financial proposal, including daily rates for initial engagement of 30 days.

Applications should be submitted by **February 8, 2026** to **recruitment@impacteurope.net**

Title of email: Stakeholders' Engagement.

8. Reporting

The consultant will report directly to the designated representative throughout the assignment. Consultant will be working directly with the Impact Together project team and its local partners on the ground to co-develop and implement activities.

9. Payment Terms

The consultant's payment will be based on agreed days allocation for the assignment and upon submission of agreed deliverables, approved by the relevant project manager.